

Australian Family Office/Ultra High Net Worth Presentation

Magic Bullet



Wealth
Management



Key Objective

For an Australian UHNW investor, the primary goals when structuring wealth in Singapore include:

- ✓ Tax Efficiency – Minimizing global tax obligations while complying with Australian and Singaporean regulations.
- ✓ Asset Protection – Safeguarding wealth from potential legal claims or creditors.
- ✓ Investment Diversification – Access to global investment opportunities, including hedge funds, private equity, and real estate.
- ✓ Wealth Succession & Estate Planning – Structuring assets for seamless generational wealth transfer.

The Solution

The most effective structure combines a:

- Singapore Variable Capital Company (VCC)
- PPLI Private Placement Life Insurance
- Trust



Singapore Variable Capital Company

Why Use a VCC?

Tax Benefits: Qualifies for the 130 or 13U tax incentive, exempting certain foreign-sourced income from Singapore tax.

Investment Flexibility: Can hold multiple sub-funds for different asset classes (hedge funds, private equity, real estate, structured products).

No Capital Gains Tax in Singapore: Investments grow tax-free within the VCC.

Estate Planning: Allows for efficient wealth transfer through structured ownership.

VCC Cont'd...How to qualify for 130 and 13U



Tax Incentives for 130
(Onshore Fund)

Requirements: Minimum
fund size of SGD 10
million.

Must employ at least 1
investment professional
in Singapore.

13U (Enhanced Tier
Fund)

Requirements: Minimum
fund size of SGD 50
million.

No restriction on
residency of fund
manager.

VCC Table of Benefits



Key Benefits	Details
Tax Efficiency	Eligible for 130/13U tax incentives , exempting certain foreign-sourced income from Singapore tax.
Investment Diversification	Can hold multiple sub-funds with different investment strategies (hedge funds, real estate, private equity, etc.).
No Capital Gains Tax	Investment growth within the VCC is tax-free in Singapore .
Asset Protection & Confidentiality	Australian public registers require disclosure of foreign assets, but a VCC adds a layer of privacy .
Estate Planning Benefits	VCC shares can be transferred to heirs without triggering Australian CGT if structured correctly.

Private Placement Life Insurance (Portfolio Bonds)



Why Use PPLI?



Tax Deferral: Investment gains grow tax-free inside the policy, avoiding annual Australian tax reporting.



Bypasses CFC Rules: PPLI is an insurance product, which is generally **not classified as a CFC**.



Exempt from Australian Capital Gains Tax (CGT):
If structured correctly, policy withdrawals can avoid CGT.



Asset Protection:
Held within a regulated insurance framework, shielding from creditors.

PPLI (Portfolio Bonds) cont'd

How It Works with a VCC

The **PPLI policy holds shares in the VCC**, preventing direct ownership by the Australian investor.

Gains inside the **PPLI grow tax-free** until a payout event.

Upon death, the **insurance payout is tax efficient** for beneficiaries.

PPLI (Portfolio Bonds) Table of Benefits



Key Benefits	Details
Tax Deferral	Investment gains grow tax-free inside the policy, avoiding Australian annual tax reporting.
Bypasses CFC Rules	PPLI is classified as an insurance product, not an investment , so it avoids Australian Controlled Foreign Corporation (CFC) taxation .
No Australian CGT on Investments Inside PPLI	If structured correctly, policy withdrawals after 10 years are tax-free .
Asset Protection	Held within an insurance framework, shielding assets from creditors and legal claims .
Confidentiality	Policy ownership details are not publicly disclosed .

Singapore Trust

Why Use a Trust?

Wealth Succession:
Ensures smooth intergenerational transfer without probate.

Additional Tax Protection: The trust structure helps separate legal ownership from the Australian investor.

Confidentiality: Trust deeds are private and not subject to public disclosure.

Asset Protection:
Shields assets from potential legal claims and ensures wealth continuity.

Trust Table of Benefits



Key Benefits	Details
Wealth Succession Planning	Ensures structured, multi-generational wealth transfer.
Legal Ownership Separation	Helps mitigate personal tax liability by ensuring assets are legally held by the trust.
Confidentiality & Asset Protection	Trust structures are private and shield assets from litigation risks.
Avoids Probate & Estate Complications	Allows for smooth wealth transfer without triggering Australian CGT on inheritance.

How it works

How It Works with PPLI & VCC

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graph TD; A[How It Works with PPLI & VCC] --> B[The trust owns the PPLI policy, ensuring estate planning benefits.]; B --> C[The PPLI policy holds the VCC, ensuring tax efficiency and asset growth.]
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The trust owns the PPLI policy, ensuring estate planning benefits.

The PPLI policy holds the VCC, ensuring tax efficiency and asset growth.

Additional considerations for Australian Tax Compliance



✓ Avoiding Australian Controlled Foreign Company (CFC) Rules

- If the VCC is classified as a **CFC**, Australian tax may apply on undistributed income.
- **Solution:** The VCC should hold active business investments and be owned through a PPLI policy, which is **not typically considered a CFC**.

✓ Portfolio Bonds & 10-Year Tax-Free Rule

- If the PPLI policy qualifies as a **Portfolio Bond**, it can benefit from Australia's **10-year tax-free rule**:
 - **Hold for 10 years** → **Withdrawals are tax-free**.
 - **Withdraw before 10 years** → A portion of the gain may be taxable.

✓ Australian Tax Residency Considerations

- If the investor becomes a **non-resident**, foreign investment income may not be taxed in Australia.
- **Solution:** Structuring assets within a VCC + PPLI ensures tax efficiency, whether resident or non-resident.

✓ Common Reporting Standard (CRS) Implications

- While **Singapore follows CRS**, **PPLI may not be reportable** as it is classified as an insurance product, not a financial account.

All the Potential Tax savings...



Tax Category	Australia (Without Structure)	With Singapore VCC + PPLI + Trust	Potential Tax Savings
Personal Income Tax	Up to 45% on worldwide income	PPLI defers taxation —no annual tax on investment growth	Up to 45% tax deferral
Capital Gains Tax (CGT)	Up to 45% (plus Medicare levy)	No CGT inside PPLI and VCC	Up to 45% saved
Dividend Tax	Up to 47% (incl. Medicare levy) on foreign dividends	VCC dividends reinvested tax-free; PPLI withdrawals may be tax-efficient	Up to 47% saved
Controlled Foreign Company (CFC) Rules	Tax on undistributed foreign profits of offshore companies	PPLI is an insurance product, typically exempt from CFC rules	Full CFC tax mitigation
Foreign Income Tax	Foreign-sourced investment income taxable in Australia	VCC's 130/13U exemption means no tax in Singapore	Full mitigation of foreign investment tax
Portfolio Bond & 10-Year Rule	Gains taxed at marginal rate if withdrawn early	After 10 years, withdrawals are tax-free	100% tax-free after 10 years
Estate/Inheritance Tax	No formal inheritance tax, but CGT applies to inherited assets	Trust ensures tax-efficient generational wealth transfer	CGT mitigation through trust structuring
Common Reporting Standard (CRS) Implications	Full reporting of foreign assets required	PPLI may reduce CRS reporting obligations	Confidentiality & compliance benefits

Summary of the tax saving potential

✓ Up to 45% tax deferral on investment income

✓ Up to 45% capital gains tax savings

✓ Up to 47% dividend tax savings

✓ 100% tax-free withdrawals after 10 years (PPLI portfolio bond rule)

✓ Complete estate planning efficiency through a trust

✓ Avoids CFC implications for Australian tax residents

Conclusion: Best Structure for an Australian UHNW Investor



Component	Purpose
Singapore VCC	Tax-efficient investment holding structure with 130/13U exemptions
PPLI	Tax deferral, CFC mitigation, and estate planning.
Singapore Trust	Wealth succession and asset protection

By utilizing a **Singapore VCC combined with PPLI and a Trust**, an Australian UHNW investor can **achieve tax deferral, avoid CFC implications, and optimize intergenerational wealth planning** while remaining compliant with Australian and Singaporean tax laws.

Risk & Regulatory Warning

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